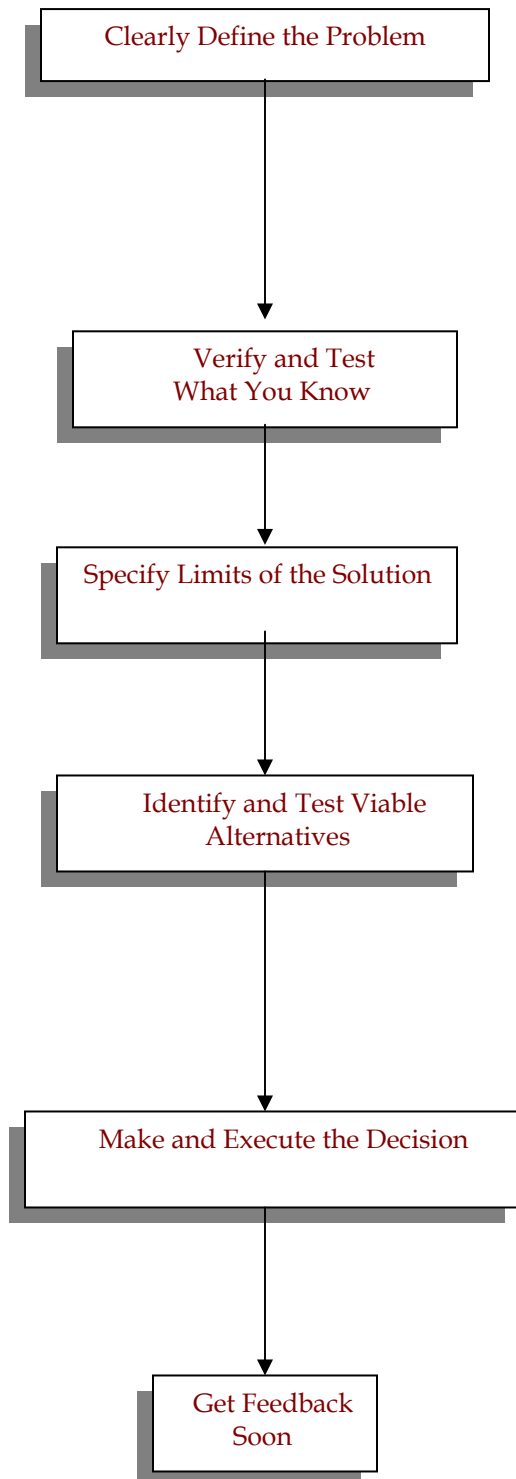


Elements of the Decision Making Process



- Is the problem generic, and recurring?
Design a procedure.
 - Is the problem new to us but generic to someone else?
Find out what worked or did not work.
 - Is this a unique solution?
 - At the core, what are we dealing with?
-
- Are opinions informed?
 - Do we have all relevant information?
 - What is it that we do not know?
-
- What are the boundaries of the decision with respect to scope and outcomes?
 - What specifications does the decision have to meet with respect to risk, people, time, and cost?
-
- This is not brainstorming. All alternatives must meet the specifications. That is what makes them viable.
 - Weigh alternatives against:
 1. Risk/Gain
 2. Economy of resources
 3. Urgency of timing
 4. Limitations of resources
 - Select the best alternative.
It will be an optimal decision only. There is no such thing as a perfect decision.
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- What has to be done so that people can take action?
 - Who has to take action?
 - Who has to know about the decision?
 - Act in a timely fashion, and with great courage.
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- Test actual results to desired results as soon as possible.
 - Adjust quickly, if required.
 - Move on down the road.